

# WE APPRECIATE YOUR REFERRALS

Your referrals mean the world to us. We work hard to earn each referral with great service and appreciation for your business every day. As our way of saying thank you, we're kicking off our new referral program. Here's how it works:

Each time we receive a referral from you, your name is entered into our monthly referral drawings. What qualifies as a referral? A referral is when we get a call for a quote from someone saying you referred them to us & we write that policy.

We hold a monthly drawing from all the names of people that referred someone to us.

- For our monthly drawing, the monthly prize is a **\$50 gift certificate**.
- Each referral equals one entry into our monthly drawing
- We'll announce who won on our Facebook page.
- If you are the monthly winner, we'll ask you for a picture of you and will feature you in our quarterly newsletter!

**That's it. Start your referrals today!**



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